

# 2026 USG Soybean Pricing Suggested MINIMUM

	<b>XtendFlex</b> <sup>®</sup>	RR2Xtend <sup>®</sup>	Enlist E3®	USGT	Conv.
RETAIL SALES	\$52.00	\$48.00	\$49.00	\$30.00	\$26.00
WHOLESALE SALES (Licensee Sales to AgChem Retailers)	\$49.50	\$45.00	\$46.00	\$27.00	\$24.00
Early Pay Nov 30th	Less 8%	Less 8%	Less 8%	Less 8%	Less 8%
Early Pay Dec 20th	Less 6%	Less 6%	Less 6%	Less 6%	Less 6%

Not Eligible on John Deere Farm Credit Sales

THESE PRICES ARE A SUGGESTED STARTING POINT.
GO HIGHER TO MEET THE MARKET IN YOUR REGION!

USG SOYBEAN ROYALTY RATES						
XtendFlex <sup>®</sup>	\$31.00 per 140,000 seed unit					
RR2 Xtend®	\$28.00 per 140,000 seed unit					
Enlist E3®	\$25.00 per 140,000 seed unit					
USGT	\$ 7.00 per 140,000 seed unit					
Conventional	\$ 5.00 per 50lb. Bag or 140,000 seed unit					

Pre-Pay discounts %
level will be based on
the post mark of the
check envelope from
the USG Dealer. The
discounts will be applied towards your
USG Fees due August
2026. Any overage will
be refunded by
November 2026.

## 2026 USG SOYBEAN FEES Due August 1, 2026

**TRANFERS TO ANOTHER USG LICENSEE:** This transaction will be reported on a transfer form provided by the USG office. The licensee who sells the seed to the farmer, collects the royalty, pays the USG Fee, and submits the GPOS information, is credited with a sale. The producing licensee reports the transfer on the transfer form to USG office. The price below is a starting point in negotiations between USG Dealers.

TRANSFER Unit. (TO ANOTHER USG LICENSEE)

USGT, Enlist, Xtend, XtendFlex, and CONVENTIONAL

1 Unit = 140,000 seeds

\$16.00 transfer price

IF A FARMER REQUESTS A USG VARIETY THAT YOU DID NOT GROW,

TRANSFER IT IN FROM ANOTHER USG LICENSEE!!!!

DON'T SURRENDER ACRES! Purchasing dealer will be responsible for royalties.

Estimated profit margins At suggested minimum pricing							
	Enlist E3®	XtendFlex ®	RR2 Xtend®	<u>USGT</u>	Conv.		
Produced and Retailed	\$11.00	\$8.00	\$8.00	\$10.00	\$10.00		
Produced and Wholesaled	\$8.00	\$5.50	\$4.00	\$7.00	\$7.00		
Transferred out	\$3.00	\$3.00	\$3.00	\$3.00	\$3.00		
Transferred in and sold retail	\$6.50	\$3.50	\$3.50	\$5.50	\$5.50		
Transferred in and wholesaled	\$5.00	\$1.00	\$1.00	\$2.50	\$2.50		

The above margins are based on <u>MINIMUM SUGGESTED PRICING</u>. Increase your margin by increasing your price to meet competitor prices in your region.

#### **Continued for 2026! USG Farmer Rebate!**

Any USG customer that purchases a combined 200 or more units of USG Enlist and or XtendFlex soybeans will receive a \$2 per unit rebate! Replants not included. USG will track all eligible customers with GPOS info and send the checks to USG Dealers to disperse after GPOS is settled between USG, Bayer, and Corteva Early November 2026.

USG will mail out a postcard Rebate ad in November to all USG current and past customers.

### **USG 2026 Soybean Replant Policy**

\$5 for USGT Check Issued from USG to USG licensee.

\$30 for Xtend™ on approved replants from Bayer. Refunded to USG. Check issued from USG to licensee.

\$25 for Enlist E3™ on approved replants from Corteva. Price discounted on replant seed sale.

\$30 for XtendFlex on approved replants from Bayer. Check Issued from USG to USG licensee.

We suggest the USG Licensee contribute an additional \$5/unit in addition to the above USG replant.

USG Licensee who sold seed originally will refund to Distributor and/or Dealer the cost difference for the replant seed. All replants must be reported to the USG office by <u>July 25, 2026</u> to be eligible for replant credits.

Anyone having replant situations should contact the USG office for clarification on these procedures.

We encourage you to prepare in advance of the sales season by reviewing your past sales reports and possibly contacting customers to obtain their Bayer (XT, XF) and Corteva (Enlist) grower license numbers.

#### Sign them up at Agcelerate.com!

The Unauthorized Grower lists are enclosed. Please refrain from selling to anyone on these lists.

\* Each purchaser must have registered with AgCelerate for Corteva (Enlist) and Bayer (RRXT and RRXF).

\* Failure to do so may result in loss of rebates.