



2023 USG Wheat Pricing

The 2023 suggested ***minimum** *WHOLESALE UNTREATED* price for all USG wheat varieties has been established at
\$12.25 /unit plus USG Royalty

*Please feel free to raise your price to meet the market in your area.

Suggested Early Pay Discount:
Offer a \$1.00 price discount to \$11.25 per unit PLUS royalty if wheat is purchased/booked before Oct. 15, 2023!

Enclosed is the royalty price chart that you would combine with the \$12.25 to get the total wholesale price. You may increase your price as your local market allows. We ask that you stay at or above the minimum to keep value in USG products.

This year we want to enact a **Dealer Transfer Price of \$10.50 per unit**. This is the price you would sell USG wheat to another USG Licensee. The purchasing USG dealer will be responsible for royalty payment to USG. This price is to help start negotiations if you need to sell to or buy from a USG dealer.

In a continuing effort to provide each licensee with the products they need, USG will reimburse partial freight costs. 1/2 the shipping cost up to \$1 per unit for all loads.

All royalties are due December 1st each year. A list of varieties with their respective royalty charge is included with this letter.

We feel that USG wheat will be in good supply this fall. If you have any extra to move, please contact Stacy or Matthew at the USG office. We will be the central point for those wanting to buy, sell, or transfer.

Stacy Burwick
President, USG