

# 2020 USG Soybean Sales Reporting

UniSouth Genetics, Inc.

## USG Grower Point of Sale Reporting (GPOS)

USG will need to know the Trait License number for every farmer who plants a single bag of Enlist, RR2Xtend, RR2Y Genuity, LibertyLinkGTLL, or LibertyLink soybeans. The forms have remained fairly the same (some minor changes) and the process has remained the same. The three forms can be emailed, faxed, or mailed to us. **This is required in the office by August 1, 2020.**

You (the USG Licensee) will fill out the **Retail Sales form** for any sales you sold directly to the farmer.

You will forward either the **Wholesale Reporting Form** to any Ag/Chem retailer you wholesaled USG soybeans to or you can submit the report on their behalf. (You are responsible to see that they report the sales).

**Your Rebate depends on this.**

The **USG Transfer Form** is for any USG seed you transferred between yourself and another USG Licensee.

## PLEASE REPORT YOUR PARENT SEED.

It can be a sale to yourself. Make a note on the side of that line or an asterisk with a note. (Example enclosed)

## Enlist Reporting



All growers are required to have a Corteva Technology Stewardship Agreement to purchase seed. Growers could use a DOW License for 2019 only. They must have a new Corteva license for 2020. Available online at [www.agcelerate.com](http://www.agcelerate.com)

## RR2Y/RR2Xtend Genuity Reporting



All growers are required to have renewed a Bayer/Monsanto Technology Stewardship Agreement (MTSA) 2014 or later to purchase seed. Let us know if you need any updated forms. They can also renew online [www.agcelerate.com](http://www.agcelerate.com)

## Liberty Link / LibertyLinkGTLL Reporting



Growers will need to have signed a BASF or Bayer Grower Trait License (GTL) before they are allowed to purchase Liberty Link or LibertyLinkGT27 seed. Insert the growers GTL in the Monsanto ID# column. For more information, visit [www.agcelerate.com](http://www.agcelerate.com)

**Deadline to sign up for Enlist, RR2Y, RR2Xtend, LLGT, and LL growers is July 30th**

The information required by Bayer is basically the same as what is required by Bayer. So to make things easier, you can use the same form for Enlist, Xtend, RR2Y, Liberty, and LLGT27 reporting! **This will be due August 1, 2020.**

**We have paper MTSA and GTL forms available upon request**

## Conventional and Glyphosate Tolerant Soybean Reporting (USGT)

No Monsanto ID is required but we still need the grower information to accurately report the genetic broker fees for the breeder of each variety. Glyphosate tolerant soybean varieties still have genetic breeder patents on the seed.

UniSouth Genetics, Inc.

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Continued on back

RR2 Xtend™	\$31.00 per 140,000 seeds/unit
Enlist	\$26.00 per 140,000 seeds/unit
LibertyLinkGT27	\$23.00 per 140,000 seeds/unit
Genuity® RR2Y™	\$26.00 per 140,000 seeds/unit
LibertyLink®	\$28.00 per 140,000 seeds/unit
USGT	\$ 7.00 per 140,000 seeds/unit
Conventional	\$ 4.00 per 50lb. Bag or 140,000 unit

Remember the **USG Loyalty Rebate**. It could also be called the USG Wheat to USG Bean rebate. Any customer that plants USG soybeans where he produced USG wheat will be eligible for a **\$1.00 per soybean unit rebate**. If you have anyone eligible, fill out the enclosed form with a copy of each invoice (wheat & bean) and we will mail you a check. It's that simple! (We will use a seeding rate of 2 units of wheat per acre.)

◆ **For Example** ◆

If you have a farmer that planted 500 units of USG wheat last fall, and plants 300 units of soybeans after he harvests that wheat, he will be eligible for (500 units wheat / 2 units per acre = 250 acres) ( 1 unit of soybeans per acre) = 250 units of USG soybeans. So the farmer will receive a \$250 rebate.

Another example - a farmer that planted 1500 units of USG wheat last fall, and plants 500 units of soybeans after he harvests that wheat, he will be eligible for (1500 units wheat / 2 units per acre = 750 acres) ( 1 unit of soybeans per acre) = 500 units of USG soybeans. So he will receive a \$500 rebate.

If you included the rebate in the price at the time of the sell, the rebate would go to you.

Fill out the form, copy the invoices and send them to the USG Office! Fax to 931-996-4080, email to [sburwick@usgseed.com](mailto:sburwick@usgseed.com), or mail them to 3205C HWY 46 S Dickson, TN 37055.

**Liberty Link, Enlist, and Xtend Flags**

We have florescent green Liberty Link Flags and Checkered Xtend Flags on 6' tall fiberglass poles. These are useful to mark the entrance to your Liberty Link and Xtend fields so that there is no mistake with incorrect chemical applications. Please let us know if you would like us to send you some.